

Metal Mafia



PIERCER SPOTLIGHT:
RAYMOND & LEIGH DANIELLE AUSTIN
OF BODY JEWEL WITH 8 LOCATIONS ACROSS OHIO STATE



Friday, August 14th is NATIONAL TONGUE PIERCING DAY!

#nationaltonguepiercingday #nationalpiercingholidays #metalmafialove



@fallenangelokc @holepuncher213
Fallen Angel Tattoo & Body Piercing



14G Titanium Barbell W/ Semi Precious Stone Disc
Internally Threaded Starting At \$7.54 - **TBRI14-CD**
Threadless Starting At \$9.80 - **TTBR14-CD**



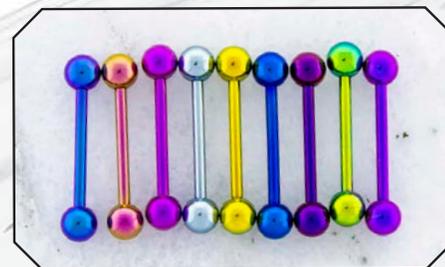
14G Titanium Barbell W/ Swarovski Gem Disc
Internally Threaded Starting At \$5.60 - **TBRI14-GD**
Threadless Starting At \$8.80 - **TTBR14-GD**



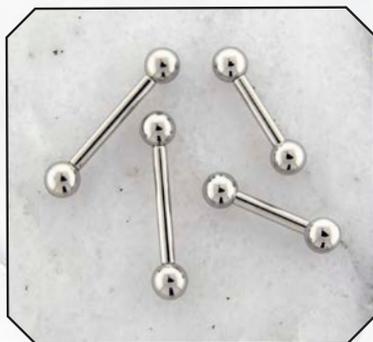
14G Titanium Barbell W/ Dome Top
Internally Threaded Starting At \$5.46 - **TBRI14-DM**
Threadless Starting At \$8.80 - **TTBR14-DM**



14G Titanium Barbell W/ Dome Top
Internally Threaded Starting At \$5.46 - **TBRI14-DM**
Threadless Starting At \$8.80 - **TTBR14-DM**



14G ASTM F-67 Titanium Barbell Assortment
Starting At \$17.55 - **ATBRE-**



14G Threaded Barbell W Plain Balls
Steel External Starting At \$0.28 - **SBRE14-**
Steel Internal Starting At \$1.90 - **SBRI14-**
Titanium Internal Starting At \$5.40 - **TBRI14-**



14G Steel Internally Threaded Barbell W Gem Balls
24 Piece Assortment Pack \$58.00 - **ASBRI145/85**



@the.stabbing.russian
Read Street Tattoo Parlour

ANODIZE ANY ASTM F-136 TITANIUM ITEM IN-HOUSE

FOR JUST 30¢ EXTRA PER PIECE!



METAL MAFIA CALENDAR

AUGUST
5

Metal Mafia's Sweet 16

Thank you for our growth and continuing to trust us to supply you with all your piercings needs. Here's to another 16 years.

2020 CATALOGS AVAILABLE FOR DOWNLOAD ON OUR WEBSITE.



New internally threaded and threadless ASTM-F136 titanium, internally and externally threaded 316L steel, borosilicate glass and novelty jewelry.



Womens **MMTTW-**
S-2XL \$15.00
Black or Purple



Mens **MMTTM-**
Small-3XL \$15.00



Womens **MMTSLBK-**
XS-XL \$15.00



Baseball Hat **MMHAT**
\$14.00



Babies **MMONESIE-**
3M-24M \$10.00

Septum Clickers

One trend that's not leaving for sure is the septum piercing. Pick up some of our biggest sellers.

Breast Cancer Awareness

Spread awareness on your next order. Shop in pink.

National Surface Piercing Day

20% off select titanium surface piercing jewelry. Get creative this holiday.

Navel Hangers

Initial piercings can be anything but standard.

Piercer Spotlight

Questions with Raymond & Leigh Danielle Austin of Body Jewel

Internally Threaded Tunnels

Steel tunnels come in a variety of colors and sizes.

Industry Women

Let us hear you roar.

Instagram Favorites

Posts from our customers. Thank you all for the love!

Front Cover of Pain Magazine!

Want to be on the cover of Pain Magazine? Check out how.

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AUGUST CONTENTS



Ethics matters. In life and in business. Bombshell Accessories/ Metal Mafia trades on that principle. In the era of cutthroat and carelessness, we choose commitment and accountability. No excuses. No slack. No margin for error. Bombshell Accessories/Metal Mafia is the result of three people's dedication to doing it right every time, in a world where things being done wrong has become the norm. We make jewelry, but our company also makes a home for both the people who work here and the people we serve. Our style is as persuasive as our honesty. Our quality is as irreproachable as our integrity. Our designs are as righteous as we are.

DISCLAIMER: Piercers and shops appearing in any section may have viewpoints that are not shared by Metal Mafia. Pictures shown may have been taken before COVID-19.



Model: @tsiquisi_waya
Photographer: @modelmissmischief
Septum: Steel 14G 5/16" - SSC37165/16CL \$6.00
Philtrum: Titanium Threadless - TTRHPRCL \$4.11
Titanium Internally Threaded 14G or 16G - TRHPRCL \$3.30

Steel Clickers

Septum or daith clickers are perfect for insertion because they easily fit in tight spaces. User friendly so customers can purchase them in your shop and change them out at home after they are healed.



16G 1/4" or 5/16" Steel Septum/Daith Clicker
S- \$3.60, BK- \$4.70 GD- \$5.26 **SSC316-**



16G 5/16" Steel Septum/Daith Clicker / S- \$4.00, G- \$6.75, RG- \$7.25
SSC3316-



16G 5/16" Steel Septum/Daith Clicker
S- \$4.25, G- \$7.00 RG- \$7.50 **SSC34165/16-**



16G 5/16" Steel Septum/Daith Clicker
CL- \$6.00, BK- \$6.00, BKCL- \$8.00, GCL- \$9.00, RGCL- \$9.25 **SSC37165/16-**



16G 5/16" Steel Septum/Daith Clicker
\$7.25 per color **SSC36165/16-**



16G 5/16" Steel Septum/Daith Clicker
S- \$3.75, GM- \$5.25, G- \$6.13 and RG- \$6.38 **SSC2916-**



16G 5/16" Steel Septum/Daith Clicker
S- \$3.25, G- \$6.00 and RG- \$6.50
SSC31165/16-



16G 1/4" or 5/16" Steel Septum/Daith Clicker / BL, BK, PK, WH- \$19.71 per color and size **SSC3916-**



16G 5/16" Steel Septum/Daith Clicker
S- \$3.63, BK- \$ 5.13 G- \$6.13 and RG- \$6.38 **SSC35165/16-**



16G 1/4" or 5/16" Steel Septum/Daith Clicker / CL, AQ & PK- \$7.71 per color and size RGCL- \$10.29 **SSC3816-**



16G 1/4" Steel Septum/Daith Clicker
S- \$3.75, GM- \$5.25, G- \$6.13 and RG- \$6.38 **SSC27161/4-**



16G 1/4" Steel Septum/Daith Clicker
S- \$3.75, GM- \$5.25, G- \$6.13 and RG- \$6.38 **SSC28161/4-**



BREAST Cancer

AWARENESS MONTH

Wear Pink!

OCTOBER

A portion of the sales of these items will be donated to the Breast Cancer Research Foundation. When we support research, we promote amazing things: new breakthroughs, faster advances and better outcomes for people with breast cancer. With your help, last year we donated \$4,690.89 to Breast Cancer Research Fund. Lets make this year even more!



14G 3/8" Navel
S-\$2.44 G-\$3.05
SBNABCA25



16G Tragus Barbell
\$1.49
SBRTBCA1PK

14G Industrial
S-\$2.12 G-\$6.51
SBRINDBCA1



14G 3/8" Navel
S-\$3.11 RG-\$3.59
SBNABCA26



14G Industrial
S-\$2.30 RG-\$6.80
SBRINDBCA2



14G 3/8" Navel
\$4.50
SBNABCA17



14G 3/8" Navel
\$3.31
SBNABCA24



14G 3/8" Navel
\$3.18
SBNABCA13



14G 3/8" Navel
\$2.13
SBNABCA20



14G 3/8" Navel
\$2.45
SBNABCA21



14G 3/8" Navel
\$5.20
SBNABCA8



14G 3/8" Navel
\$3.03
SBNABCA23



14G 3/8" Navel
\$4.75
SBNABCA7



14G 3/8" Navel
\$2.25
SBNABCA22



14G 3/8" Navel
\$3.53
SBNABCA4



14G 3/8" Navel
\$4.50
SBNABCA16



14G 3/8" Navel
\$3.18
SBNABCA10



14G 3/8" Navel
\$3.15
SBNABCA6



14G 3/8" Navel
\$3.69
SBNABCA19



14G 3/8" Navel
\$4.50
SBNABCA12



14G 3/8" Navel
\$3.10
SBNABCA18



Sunday, September 13th is NATIONAL SURFACE PIERCING DAY!

In honor of National Surface Piercing Day take 20% off select surface piercing jewelry. Starting September 1st and ends September 13th 2020 at midnight EST.



@zone13tattoo
Zone 13 Tattoo, Body Piercing & Permanent Cosmetics



Surface Barbell
Sold Individually \$10.20

20% OFF SALE - \$8.16

TSBIF14 - 14G

Comes assembled with 4mm plain disc
Lengths available: 3/8", 1/2", 5/8", 3/4", 7/8" or 1"
Rise Available: 2mm or 2.5mm



Barbell with Opal Flower Tops
Starting at \$32.40

20% OFF SALE - \$25.92

TSBIF14 - OFL



Barbell with Dome Tops
Starting at \$13.46

20% OFF SALE - Starting at \$10.77

TSBIF14 - DM



Barbell with Gem Flower Tops
Starting at \$28.68

20% OFF SALE - \$22.94

TSBIF14 - GFL



Microdermals
Single Piece \$6.90

TMDBV2 - 1mm back hole

TMDB - 0.8mm back hole

24 Piece Pack \$108.00

BEST VALUE - Buy 2 packs for \$90.00 each

TMDB-V2 - 1mm back hole

TMDB24 - 0.8mm back hole

(Replacement heads sold separately)



Bezel Set Gem Disc
Sold in 6 piece packs
8mm sold individually
\$1.70-\$4.05

TGDI14

Compatible with 10G, 12G & 14G internally threaded titanium jewelry.

Head Size Available: 3mm, 4mm, 5mm or 8mm

(Microdermals sold separately)

Steel Cast Navel Hangers

Initial piercings can be anything but standard...

A problem that a lot of piercers seem to face is when their client is about to get pierced and they refuse to have the typical initial piercing jewelry; not understanding that there is certain jewelry that is safer and intended for initial piercings. With these fully autoclavable steel navel hangers you are able to give your client fun jewelry and have full creative control with your navel curves! Just unscrew the top ball of a navel ring and slide on our navel hangers. Looking for a perfect summer piece? Create an anodized prong set and slide on our butterfly navel hanger. Want something more elegant? Slide on a marquise or princess cut gem hanger. Our anodized belly rings are entirely made of ASTM F-136 titanium, these navel rings are available with cabochons, opals and gems—and can be anodized in a variety of colors. You imagine it and we can bring it to life. With our ever growing selection of navel rings and navel hangers, anything is possible but "standard".



Shown: Princess Cut Jacket BH6AQ on Anodized Titanium Non-Dangle Navel Curve BLBNIPGAQ

EASY TO USE

1. Unscrew top ball
2. Slide Navel Hanger along barbell



SBH2
White Opal
\$7.71

SHOWN ON YELLOW ANODIZED BNIP0143/8WH

FEATHER

SBH10



SHOWN ON TBNIPG143/8LG

\$3.68

TRIBAL

SBH11



SHOWN ON BNIP143/8TE

\$3.68

LEAVES

SBH8
Clear



SHOWN ON YELLOW ANODIZED TBNIPG143/8BD

\$7.82

GEMMED HEART

Starting at \$7.13

SBH7AQ
Aqua/Clear

SBH7CL
Clear

SBH7PK
Pink/Clear

SBH7TZ
Tanzanite/Clear



SHOWN ON ROSE GOLD ANODIZED TBNIPG143/8TZ

DOUBLE CRESCENT MOON

Starting at \$5.62

— Gold PVD —

SBH15CL
Clear

SBH15OWH
White Opal/
Clear

SBH15GCL
Clear

SBH15GOWH
White Opal/
Clear





PRINCESS CLUSTER

Starting at \$5.29

SBH6AQ
Aqua/Clear

SBH6BK
Black/Clear

SBH6CL
Clear

SBH6PK
Pink/Clear



SHOWN ON LIGHT BLUE
ANODIZED TBNIPG143/8AQ



TRIPLE MANDALA

SBH12

SHOWN ON DARK PURPLE
ANODIZED TBNID143/858PK

\$3.68

FLOWER

Starting at \$5.50

SBH16CL
Clear

SBH16THW
Turquoise Dyed
Howlite / Clear

SBH16OWH
White Opal/
Clear

SBH16GCL
Clear

Gold PVD
SBH16GTHW
Turquoise Dyed
Howlite / Clear

SBH16GOWH
White Opal/
Clear



BUTTERFLY

Starting at \$5.29

SBH5CL
Clear

SBH5MUL
Multicolor



SHOWN ON PINK ANODIZED
TBNIPG143/8PK

MARQUISE CLUSTER

Starting at \$5.29

SBH4AB
AB/Clear

SBH4BK
Black/Clear



SBH4CL
Clear

SBH4PK
Pink/Clear



TEARDROP

SBH1
AB



SHOWN ON
TBNIP143/8CL

\$6.90

CHEVRON

SBH9
Clear



SHOWN ON BNID147/1658BD

\$13.11

BRAID

Starting at \$5.29

SBH13CL
Clear



SBH13PK
Pink/Clear



FILIGREE

Starting at \$6.37

SBH14CL
Clear

SBH14THW
Turquoise Dyed
Howlite / Clear

SBH14OWH
White Opal/ Pink



SBH14GCL
Clear

Gold PVD
SBH14GTHW
Turquoise Dyed
Howlite / Clear

SBH14GOWH
White Opal/ Pink



QUESTIONS WITH RAYMOND & LEIGH DANIELLE AUSTIN OF BODY JEWEL

WHAT GOT YOU INTO THE INDUSTRY?

LD: Well, there is a long story and a short story. A cute kid I was dating told me he would never date a girl with facial piercings: the next day I went out and got a labret and tragus piercing. 22 years later, he's still here. Now, he says he guesses it's kind of cute. Of course, that cute kid was Ray (chuckling).

R: (laughing also). That's how it started, because as we went to look for jewelry for her and saw how people were treated, and it gave us inspiration to do our own thing. When we got started, I did most of the piercing. Our goal was to treat others the way we want to be treated. It seems like that is hard for some people to do, although I'm not sure why. I pierced for about 2-3 years and then I trained others to do it.

LD: I learned how to pierce and figured out quickly it was not for me. Ray, on the other hand, is like an excellent football coach—he can train people, get them motivated to hit their goals, and is really good at it. He is able to see people's potential and guide them towards it. He puts them in a position to do their best work and inspires confidence in them.

IS THIS WHAT YOU ALWAYS WANTED TO DO?

R: When I grew up, I thought I was going to be a dog trainer. I loved dogs.

LD: I wanted to have a jewelry store. We set up a little stand outside my cousin's house and sold jewelry to people walking down the street. I'm not sure we made a profit, but it was fun. If you sell lemonade you get a buck a cup. If you sell necklaces you get \$5-7 each!

WHAT'S YOUR FAVORITE PART OF BEING IN THE PIERCING INDUSTRY?

LD: Watching people grow in confidence, and watching people that have worked for us for 10 years become awesome parents. Seeing so many great things happen for people that we cherish and care about, it's just amazing.

R: Being able to have someone who was not really confident about himself, who couldn't speak, who stuttered, become a piercer and being able to see him learn how to speak well and with confidence, that's just one of the things that we were able to be a part of. A lot of people that we would hire are people that maybe don't have a GED, or haven't gone to college, don't fit the mold in some way or another. For them to find a place, a home, where they find they belong—that's why we do it.

LD: We're only as strong as our team.

WHAT ARE YOU MOST PROUD OF?

LD: We're most proud of proving everyone wrong. Family members, community, whoever, who thought we couldn't do it. Just showing that we could.

R: Yep.

LD: But as far as work goes, we're also extremely proud of offering health insurance and 401K plans for our staff—we want them all to know we think about their futures, and do everything we can to help them build towards a successful career they can be proud of.



WHAT'S THE BIGGEST INDUSTRY PAIN POINT AS FAR AS YOU'RE CONCERNED?

R: All these people who want the snake eyes piercing.

LD: Me! I'm a pain in everyone's ass. I try to let the managers manage and stay back, but when we have differing opinions, I'm right there.

R: Seriously, though...when manufacturing in this industry can catch up to ideas. It's frustrating when I think that a product should be able to be made a lot quicker, and it takes forever. There's a disconnect there sometimes.

WHAT DO YOU WISH YOU HAD KNOWN WHEN YOU FIRST STARTED OUT?

R: (chuckles)

LD: We wish we would have known more of the business aspect, of the leadership aspect. We have learned by making mistakes.

R: Yes, the business part of things. The invoicing, the spreadsheets, the inventory, etc. It's a long large learning curve. It took us years and years to get the backend put together. If we could have done that at the beginning, it would have been huge.

LD: Finding the right person to do that. Pushing towards getting the system to where it needs to be took us 8-10 years.



WHAT'S SOMETHING THAT MADE YOU PROUD RECENTLY?

R: Well, we just opened up our 8th location at South Park mall in Cleveland, so that... and buying back our old house.

LD: When we sold our old house, I told him we were going to buy it back, and he thought I was bat-shit crazy. Just wait, it's going to be like 4 years and we are going to buy it back. But he also thought I was crazy when we were like young teenagers, and I told him one day we were going to have piercing shops! You know, when we went to tour the house when we bought it back, we opened the back door and there were 9 deer standing outside the back door--that's what I missed most about the house. Growing up in Detroit, I never saw things like that. When we were selling it was because we were having our 4th child, and we needed more space, but now our oldest is gone from the house, and we are so happy to be back in our home.

WHY DO YOU BUY FROM METAL MAFIA?

R: Our rep Christine--and the professionalism of everyone at the company. We've known Dale and Vanessa since Thai Magic. We go way back. Seeing it all develop over the years, and the way you take care of people, you share a lot of the same values we do.

DO YOU SEE ANY TRENDS IN THE INDUSTRY?

LD: We would rather not say--because someone is going to read it and say, that sounds like a good idea. NO.

IF YOU COULD HAVE A DINNER CONVERSATION WITH ANY 3 PEOPLE, WHO WOULD IT BE?

LD: It's the same for both of us. Elon Musk, Warren Buffet, Bill Gates.

R: She's divorcing me for Elon Musk. Seriously though, they're geniuses and I love their approach to business, while still staying humble. Warren Buffet because despite all his money he lives in a \$250K house, and remains down to earth. Elon Musk because he is so far outside the box, and Bill Gates because he is a little of both.

LD: And their work ethic.

WHO WERE YOUR ROLE MODELS, IF ANY?

LD: I think I look at role models as much to see what not to do as what to do. I won't name names. You know, I was raised by my grandparents so I have some colloquialisms I live by. 'Sacrifice today for a better tomorrow'. 'Every

failure is a bridge to success.' 'The best teacher is always an example'--that was from my father. And he also said 'Smile, people will wonder what you are up to'.

R: I didn't come from much of a family. I've been on my own forever, so I've learned best from things I messed up.

SO IF YOU WERE TO GIVE ADVICE TO YOUR 18 YEAR-OLD SELVES, WHAT WOULD YOU SAY?

LD: Do not listen to what everyone else has to say and believe in yourself.

R: I agree.

WHAT'S NEXT FOR YOU THIS YEAR?

LD: We like to stay small and strong. We don't want to overgrow. We want to stay authentic, but we also don't want to stifle the growth of our co-workers.

R: Honestly, it sounds cliché, but the health of our co-workers is really important. We're looking forward to getting back to open up so that we can put in place a protocol that keeps our people safe.

WHAT'S SOMETHING YOU FAILED AT?

R: Being an asshole (laughs).

LD: Ray failed at stopping me from getting more animals. We have two new dogs, chickens...

R: My biggest failure... was taking so long to agree to do this interview! Ha.

WHAT DO YOU LIKE TO DO WHEN YOU'RE NOT AT THE SHOPS?

R: My hidden talent is baking. My great grandparents used to own a bakery, and so that was how I picked it up. I like to crochet and knit and all that weird shit, too. I picked that up from grandma, also. My grandma was my role model.

LD: I like to cross-stitch because stabbing something repeatedly is clearly one of my hobbies (laughs). I can hit a moving target with a throwing weapon. I use a compound bow for target practice. I have throwing knives, and axes.

R: And she's not even telling you everything--she is a black belt, and won gold in junior olympics.

LD: My favorite story to tell, and anytime you get 3 shots in me, I will tell anyone, is that Chuck Norris braided my hair after he spoke to me about techniques for sparring. Now, I would like to study Krav Maga, but I don't want to remove all my piercings, which is required. I don't want to do that.



ANY SIDE PROJECTS YOU'RE WORKING ON?

R: Putting in a mini-bar and building out our downstairs. Woodworking.

LD: Putting in a Harry Potter corner downstairs! I made the decorations and the kids are going to help me make some more. Complete with floating candles--like in the great hall! I'm so excited!

IF YOU COULD COMPARE YOURSELF TO AN ANIMAL, WHICH ONE WOULD IT BE?

R: I would be a dog. I have a lot of heart for animals and dogs and I like belly rubs. So I'm all in.

LD: A lion. My last name is DeLeon. Everything as a child growing up was about lions.

ANY OTHER FUTURE PLANS ON THE HORIZON?

LD & D: (in unison): Greece and Hawaii!

R: I just flew for my first time to a Buckeyes game in Arizona. That's my biggest fear.

LD: Yes, you know they give you those tiny bottles of Vodka? They can only give you two at a time. So he asked if he could have mine, and I said 'yeah go ahead,' and the stewardess waited until he had downed both and left two more. And it was not the best of flights there and back, but the awesome part was when the five year old said at the end that she had stayed strong for him during the trip!

IF YOU COULD HAVE A SUPERPOWER, WHAT WOULD IT BE?

R: Read people's minds, you know telepathy--and teletransport!

LD: To be invisible. To fly, to breathe underwater.

DISCLAIMER: Piercers and shops may have viewpoints that are not shared by Metal Mafia.



INTERNALLY THREADED TUNNELS

STEEL



Steel
8G-50MM (2") Start at \$3.70 a pair
STTI-



Steel With Clear Gems
8G-50MM (2") Start at \$5.60 a pair
STTIGCL-



TITANIUM PLATED STEEL WITH ANODIZING



Threaded tapers for internally threaded tunnels. 10G-25MM (1")
Starting at \$1.98 per size.
STHST-



Rainbow Anodized 10G-25MM (1")
Start at \$5.16 a pair
SRBTTI-



Dark Blue Anodized 10G-25MM (1")
Start at \$5.16 a pair
SLBLTTI-



Dark Blue Anodized 10G-25MM (1")
Start at \$5.16 a pair
SDBLTTI-



Green Anodized 10G-25MM (1")
Start at \$5.16 a pair
SGRTTI-



Dark Blue Anodized 10G-25MM (1")
Start at \$5.16 a pair
SDPRPTTI-



Bronze Anodized 10G-25MM (1")
Start at \$5.16 a pair
SBRTTI-

STEEL WITH PVD COATING



Hematite PVD 10G-25MM (1")
Start at \$4.30 a pair
SHMTTI-



Gold PVD 10G-50MM (2")
Start at \$5.98 a pair
SGOTTI-



Rose Gold PVD 10G-50MM (2")
Start at \$5.98 a pair
SRGTTI-



Black PVD 10G-50MM (2")
Start at \$5.16 a pair
SBKTTI-



Black PVD With Black Gems
8G-25MM (1") Start at \$5.90 a pair
SBKTTIGBK-



Black PVD With Pink Gems
8G-50MM (2") Start at \$5.90 a pair
SBKTTIGPK-



Black PVD With Clear Gems
8G-50MM (2") Start at \$5.90 a pair
SBKTTIGCL-



Model: @_the_red_witch
Photographer: @modelmissmischief

Industry Women, Let's Hear You Roar!

You may or may not know, but Metal Mafia is a woman-owned company. We don't talk about it much, and we never bothered to get certified as such, because for some reason, a lot of people associate a woman running things with some sort of a handicap. However, we thought the time was right to stand up for women everywhere by talking about what it really means to do things a woman's way in the business world. It's always been our feeling that people should be judged on their merit and their hard work alone. Color, religion, sexual persuasion and gender are things that should never be a part of the equation when deciding who to hire or who to work for or with.

DON'T BE AFRAID TO SHOW YOUR EMOTIONS, BUT ALSO DON'T LET ANYONE REDUCE YOU TO ONLY THAT!

Women can work as hard as men—in every way, and our founder Vanessa has lifted oversized boxes, negotiated fierce deals, and shown her mettle whenever necessary, in the same way, a guy would. But she has also made our company a place where people are listened to—whether it's an employee or a customer doing the talking—because being heard is an important part of being human. She has made it possible for Metal Mafia mothers and fathers to spend time with their newborn children or get home in time for homework because both parents matter in a child's life. And she has encouraged every Metal

Mafia employee to unabashedly be who he or she is.

If you are a woman piercer or business owner, you have likely encountered some of those uncomfortable moments when someone said something inappropriate to you or thought someone else must surely be the boss. It's annoying, but we've used them to our advantage and you should, too.

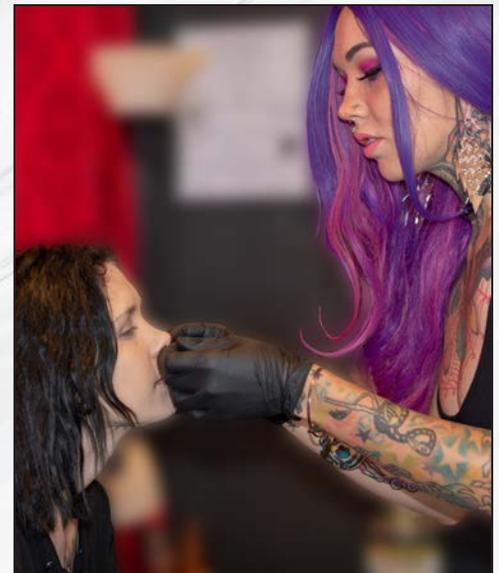
EVERYONE DESERVES A NOD WHEN THEY ARE DOING SOMETHING WORTHWHILE AND YOUR SUPPORT IS FUNDAMENTAL TO ALL OF US.

Stand up for yourself whenever you hear something you don't like. Refuse to deal with dickheads who spout bullshit. Ask for the money you want for a deal or a raise by offering the proof you earned it—and raise your number 20% higher than you initially think you're worth before you ever come to the negotiating table. Breastfeed in the office or in a private space, according to your comfort level—not the comfort level of others. Speak up when you have ideas and don't wait for anyone to call on you, because life is about making things happen. Don't be afraid to show your emotions, but also don't let anyone reduce you to only that.

Everyone feels, and we should not check who we are at the door of where we work, as long as everyone acts in kindness and openness to others. Respect only the men

and women around you who merit your trust and admiration, and who offer you the same. Tell anyone else, regardless of gender, where they can leap if they aren't on your playing field. And if you are one of the glorious guys who feel impressed rather than diminished by the ladies around you, thank you. Everyone deserves a nod when they are doing something worthwhile, and your support is fundamental to us all.

And one last thing. You may have wondered why we didn't publish this in March when it's officially "women's history month". The answer is because women make history every goddamn day of the year—and the amazing things they do should not be compartmentalized to 1/12 of the calendar. The 9 of our 14 employees who are women can attest to that!



Piercer, Entrepreneur, Business Owner, Tooth Gem Fairy, Tarot Reader, Model @tegan_shmegan



INSTAGRAM FAVORITES

@METALMAFIABODYJEWELRY #METALMAFIA #METALMAFIALOVE #METALMAFIABODYJEWELRY



@piercingsbydustinmathis

"Navel piercing I just did with beautiful Titanium blue Opal from @metalmafiabodyjewelry!"



@doesnthathurt

This flawless double nostril features threadless opal prong set ends. They come in a variety of sizes and colors.



Threadless opal prong set tops Starting at \$3.71 **TTRHOR-**



@stab_critie

"These stacked hoops work beautifully in a daith or septum"



Titanium Hinged Clicker Ring Available in 1/4" or 5/16" \$9.33 per piece. **THSGR316-**



@lydiarosepierces

"I LOVE lobes that aren't standard!! This allows for many more jewelry options and just looks more interesting in general"



Trinity Opal replacement tops. Threadless Titanium \$8.74 **TTRHOT2** Internally Threaded Titanium \$6.28 **TRHOT-**



16G 5/16 Hinged Segment Clicker with gems. **SHSGRCZ2165/16BKCL**

@bodymodsbyjoel

Tattooable and prepierced silicone body parts. Poke some new holes, tattoo new designs and then display your new work in the shop.



Silicone Body parts available in 2 different colors and 11 different body parts \$17.85 each **SIBP-**

@piercings_by_kahboom

This navel ring has a 6mm prong set bottom gem and a 4mm top gem ball. Tiny, but fierce.



@deanerozas

"Internally threaded bee jewelry, which can be used anywhere a stud can be used, like a helix, forward helix, conch, nose, earlobe, etc."



16G/18G Steel Internally Threaded Top \$2.86 **SRHBEE16**

@tubofneedles

"Another nostril! Adorned with an 18g surgical steel nose screw with a black gem."



16G, 18G or 20G 316L Steel Gem Nose Screws- \$3.00 per size for a 6 piece pack. **SNS-BK**



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ENTRY DETAILS:

Photos must be high resolution 300 DPI vertical/portrait and must be wearing/showcasing Metal Mafia jewelry. Email your photos and credits to justine@metalmafia.com

Entry deadline is August 10, 2020

All photos sent in may be used in marketing.

